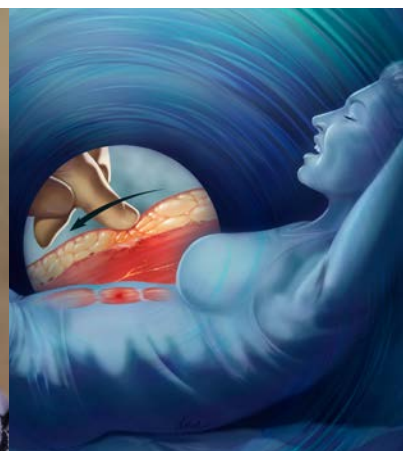
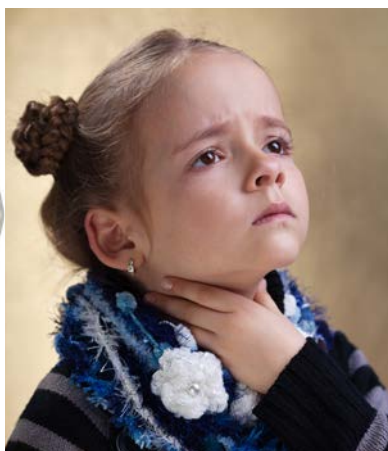
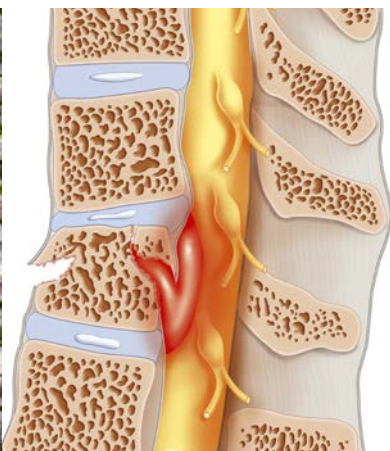


Pain Management Today

MEDIA KIT 2018



Written and peer reviewed by multidisciplinary
pain management specialists for GPs

Pain Management Today

Backed by more than fifty years of editorial excellence...

Medicine Today (formerly *Modern Medicine*) has been continuously published in Australia since 1957. Its publishers launched *Pain Management Today* to provide a topic-specific, focused publication for GPs.

Pain Management Today delivers a dedicated pain-specific environment to showcase products directly to a targeted audience.

Written and peer reviewed by multidisciplinary pain management specialists for a GP audience, the editorial content provides authoritative, practical clinical information and is commissioned following discussions with the Editorial Advisory Board and other senior consultants. All invited authors hold senior roles in their respective fields of medicine.

Pain Management Today brings the most important clinical information to the forefront of doctors' minds in a peer reviewed publication devoted to pain.

From the Editor-in-Chief...

What is Pain Management Today about and why does it matter to GPs?

Pain is one of the biggest health issues in Australia today, with an estimated one in five Australians living with chronic pain. It is also one of Australia's most costly healthcare problems. The incidence of pain rises as people get older, and so the issue of pain management is becoming more important with our ageing population.

It is the clinician's responsibility to determine the nature and cause of the patient's pain, as well as its appropriate treatment. Much of the load in treating patients who are experiencing pain falls on the GP.

Pain Management Today helps the Australian GP to readily access and consider up-to-date clinically relevant information from specialists in the pain management field. Reader-friendly presentations, including feature articles, perspectives, education pieces on how to assess pain, clinical case studies on diagnosis and management, as well as briefings from scientific journals, are used to support and upskill primary care health professionals in current pain management practice.



Clinical Associate Professor Roger Goucke

MB ChB, DTM&H, MRCP, FANZACA, FFPMANZCA, FACHPM

Editor-in-Chief and Chair of the Editorial Advisory Board, Pain Management Today

Biography

Associate Professor Roger Goucke is Clinical Associate Professor at the University of Western Australia and Head of the Department of Pain Management at Sir Charles Gairdner Hospital in Perth, Western Australia. He is a past Dean of the Faculty of Pain Medicine and previous President of the Australian Pain Society. He trained initially in anaesthesia, however has practised for the past 10 years primarily in pain medicine and palliative care. His current interests include: pain management in the developing world, pain in the elderly, difficult to control cancer pain and self management of chronic disease. He is a reviewer for a number of peer reviewed journals including *Pain Medicine*, the *Clinical Journal of Pain* and the *Medical Journal of Australia*.

Pain Management Today

What makes up an issue of Pain Management Today?

Features – Peer reviewed, commissioned, in-depth reviews of practical clinical information on pain management

Perspectives – Shorter pithy articles on specific pain management issues

Case studies – Discussions of the management of cases typically presenting in general practice

Pain assessment – Articles focusing on the assessment of pain (using different pain tools), structured using case scenarios with a question and answer approach

Acute pain presentation – Articles focusing on the immediate management of an acute pain presentation in general practice

Briefings – News stories from international research journals, with local commentary

What our peer review process means to you...

Providing accuracy, credibility and independence, the peer review process is an indispensable part of *Medicine Today's* editorial process. Borrowing from this proven method, every article published in *Pain Management Today* has been rigorously peer reviewed by a minimum of two expert consultants and by one general practitioner, who represents our main readership.

The reviewers provide instructive comments, suggestions and recommendations on the suitability for publication for each article. Authors receive detailed reports requesting revisions and responses to the comments before articles are accepted for publication.

The result is a consensus on each pain management topic – meaning you can be sure your product message is delivered in the most credible, authoritative environment available to reach your target audience.

Every article is a basis for action, providing doctors with the most relevant, insightful and accurate consensus information achievable.

Editorial Advisory Board ... behind the scenes

Having major input into *Pain Management Today's* peer review process, commissioning program and author suggestions, the Editorial Advisory Board has a vital role in maintaining the journal's high editorial standards. The board comprises key pain specialists from different subspecialties, including neurologists, anaesthetists, palliative medicine specialists and rheumatologists, and several GPs.

Single article reprints

At *Medicine Today* we know that doctors trust information from authoritative, credible and independent sources and that this influences their opinions and prescribing habits.

Single article reprints are available from all *Medicine Today* titles, including *Pain Management Today*, *Endocrinology Today* and *Cardiology Today*.

Distribution

Delivery takes 5-10 working days from final approval. Reprints are delivered in bulk to client for their own distribution.

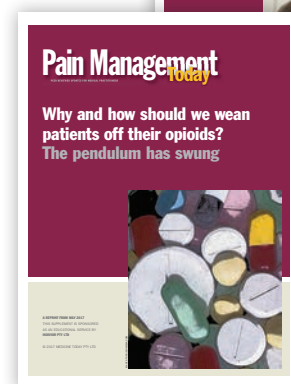
Advertising

FP advertising is allowed where space is available. Size of reprint can increase to include ads, where possible. Sponsor acknowledgement is on front cover, in addition to standard disclaimer at end.

Pricing

Size	1000 copies	2000 copies	5000 copies	10,000 copies
4 Pages	\$6318	\$6537	\$7762	\$9413
8 Pages	\$6976	\$7542	\$9979	\$13,929
12 Pages	\$10499	\$11,562	\$15,800	\$21,183
16 Pages	\$11,492	\$12,208	\$16,805	\$22,199

All prices exclude GST and are not media commissionable. Larger quantities can be quoted on request.



Pain Management Today

Booking & Material Deadlines 2018

Issue	Booking Deadline	Material Deadline
March	9 February	16 February
July	30 May	01 June

Extensions available on request.

Circulation

General Practitioners	22,894
Pain Management Specialists	1629
Anaesthetists	336
General Physicians	52
Geriatricians	56
Medical Oncologists	73
Neurologists	470
Palliative Care Physicians	168
Psychiatrists	47
Rehabilitation Physicians	87
Rheumatologists	301
Miscellaneous Pain Specialists	39
Other Advertisers/agencies	613
Subscribers	561
Total	25,697

e-Newsletter advertising

M-rec advertising space is available on *Pain Management Today's* electronic Table of Contents (eTOC) in each relevant month.

More than **15,435** registered users have opted in to receive email communications, with average open rates of **20 to 25%**.

Sponsorship of 1 m-rec in 1 eTOC is **\$1460 (ex GST)**.



Advertising Standards

Advertisements submitted to *Pain Management Today* are subject to editorial approval and have no influence on editorial content or presentation. Advertisers are responsible for ensuring that advertisements comply with Commonwealth and State and Territory laws and any industry code of conduct.

Editorial Policy

Pain Management Today is a peer reviewed clinical journal and the editorial content is completely independent of advertising. All editorial material is embargoed before publication.

4 Colour Display Advertising 2018

All quoted rates are GST exclusive

Space	Rate
DPS	\$17,170
Junior DPS/Fireplace	\$13,110
Full page	\$8730
2/3 vertical	\$7870
1/2 horizontal*	\$6550
1/2 junior	\$6110
1/2 vertical	\$5680
1/3 horizontal*	\$4810
1/3 square	\$4370
1/3 vertical	\$3940

* 1/2 and 1/3 page horizontals are available as nonbleed ads only, except when purchased as double page spreads.

Position Loadings

IFC, OBC an additional \$2120 (ex GST)

Note: where IFC is booked as spread, loading applies on second page only, i.e. an additional \$2120.

Impact Advertising Options

For extra impact for a launch or a special message, *Pain Management Today* offers you several high visibility advertising and promotional opportunities to increase brand awareness:

Cameo advertisements	\$1620
Belly wrap – GPs*	\$21,380
Belly wrap – Full run*	\$26,530
Belly fold – GPs*	\$28,010
Belly fold – Full run*	\$33,160
Cover gatefold – GPs*	\$30,450
Cover gatefold – Full run*	\$35,600
False Cover – GPs* + OBC FP†	\$26,570
False Cover – Full run* + OBC FP†	\$28,320
Fixed inserts (65% of applicable FP 4colour rate per page)	

*Price includes printing

†False cover must include FP on OBC

Trading Terms

Agency commission of 10% is paid to advertising agencies for all accounts settled within 30 days from the end of the month of invoice.

Pain Management Today

Mechanical Specifications

Pain Management Today prefers ad material via Quickcut, a service provider for electronic delivery of digital files that has proven to be the most effective method of receiving and tracking your ad. As Quickcut provides the facility to check for errors, *Pain Management Today* recommends that you use this service to avoid print errors.

Material delivery

- **Quickcut** – visit www.quickcut.com.au for more information
- **Via email** (up to 15 MB only) to:
prueanderson@medicinetoday.com.au
maria@medicinetoday.com.au

Material instructions

- Publication name (*Pain Management Today*)
- Issue date
- Key number
- Ad size
- Special instruction/positioning

Electronic File Requirements (Hi-res Acrobat PDF only)

Hi-res Pdfs must be supplied with a minimum of **3 mm bleed** and **visible crop marks**. Colour bars, crop marks and registration marks must be at least 5 mm away from trim.

CHECK LIST

Screen

- **Four colour** – 133 lines per inch

Colour

- **Hi-res Pdfs** must be supplied in **CMYK**
- RGB, PMS and Spot colours must be converted to process colour
- Total ink weight should not exceed 310% with a 90% black maximum

Images

- **CMYK**
- **JPG** or **TIFF** format
- Hi-resolution required, minimum of 300 dpi at 100% scaling
- Black and white line art, minimum 1200 dpi at 100% scaling
- All transparencies must be flattened

Booking and delivery of material:

Prue Anderson, Group Sales & Marketing Manager
Therese Dahlström, Sales & Marketing Co-ordinator
Pain Management Today
2/36 Bydown Street, Neutral Bay NSW 2089
PO Box 1473, Neutral Bay, NSW 2089
Telephone: 02 9908 8577
prueanderson@medicinetoday.com.au
theresedahlstrom@medicinetoday.com.au

Type

- Postscript fonts or outline fonts should be used – do not use TrueType fonts
- All fonts should be embedded
- All live copy must be kept 10 mm from all edges
- Any type less than 10 pt bold is not suitable for reverse printing
- Body copy text that is black should be set to 100% black, not a 4 colour makeup of black
- Solid black background areas should have an additional 30% of cyan tint to provide additional density

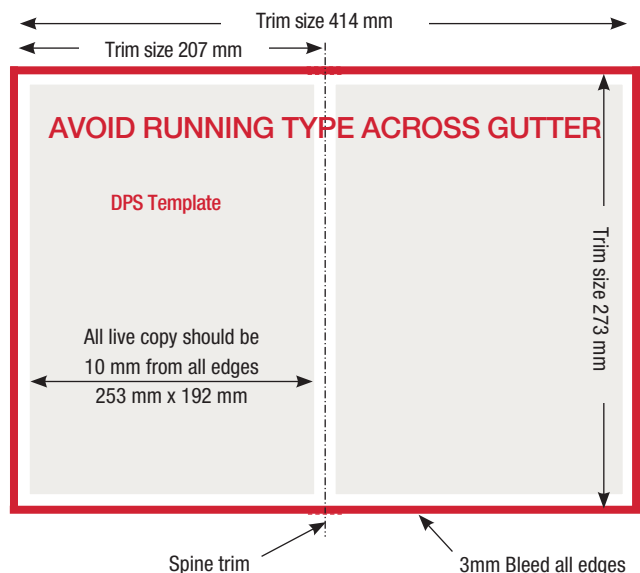
Proofs

- Supply a 3DAP digital colour proof of the artwork at 100%.

Note. *Pain Management Today* cannot be held responsible for colour discrepancies in print if there are inaccuracies in electronic files supplied to us or if an industry standard proof is not provided. If further technical information is required, visit: www.3dap.com.au Although the internal production process may verify that material is within specification, the onus is placed firmly on the tradehouse/sender to supply material to specification. It is also a requirement that advertising material is delivered on time so quality control measures can take place. Late material may miss these checking procedures that could pick up possible problems/errors.

Important Notes for Designers of Double Page Spreads (DPS) – Saddle Stitched

- DPS must be supplied as two single pages, left and right
- Include 3 mm bleed on all edges
- Avoid running type across the gutter on a DPS
- Spacing of letters in headings or large text should clear the gutter
- All live copy must be kept at least 10 mm from outer edges



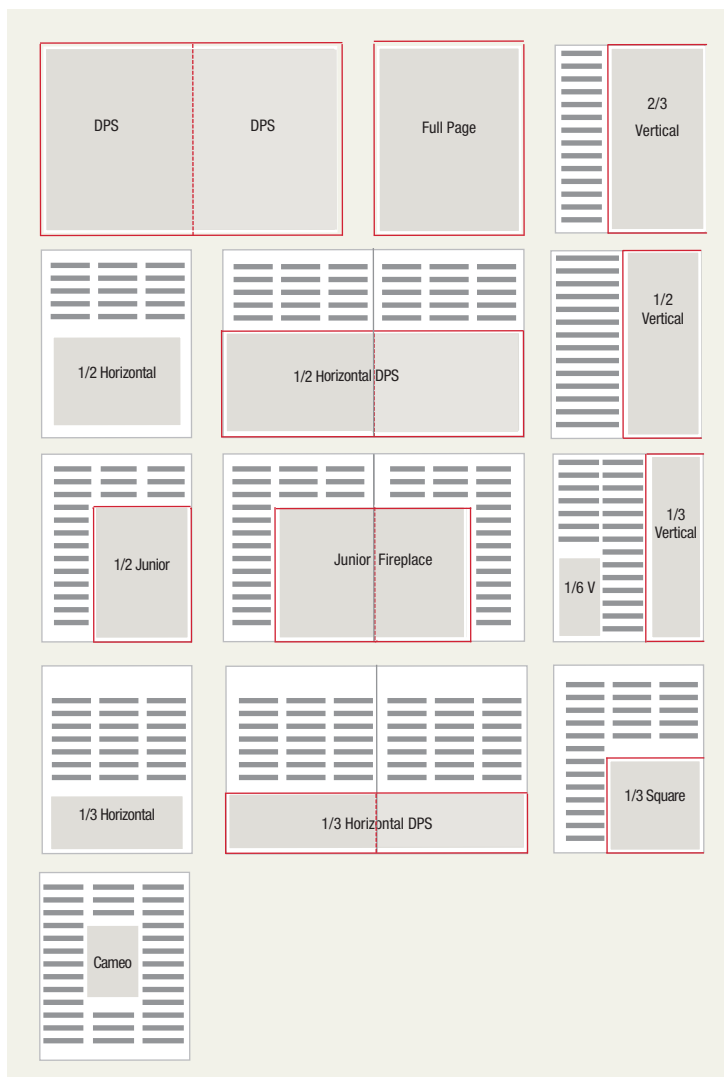
Pain Management Today

Journal Size

Trimmed size is 273 mm deep x 207 mm wide, saddle stitched.
Include 3 mm bleed on all edges.
All live copy must be kept at least 10 mm from outer edges.

Advertisement Sizes

See list of ad sizes on this page. Other sizes may be available upon application.



Ad sizes	(Depth x width)	
DPS	Trim size	273 mm x 414 mm
	Bleed size	279 mm x 426 mm
	Type	253 mm x 374 mm
Full page	Trim size	273 mm x 207 mm
	Bleed size	279 mm x 213 mm
	Type	253 mm x 187 mm
2/3 page vertical	Trim size	273 mm x 132 mm
	Bleed size	279 mm x 138 mm
	Type	253 mm x 115 mm
1/2 page horizontal **	Trim size	125 mm x 174 mm
	Bleed size	-
	Type	115 mm x 174 mm
1/2 page junior *	Trim size	185 mm x 132 mm
	Bleed size	188 mm x 138 mm
	Type	165 mm x 110 mm
Junior fireplace *	Trim size	185 mm x 264 mm
	Bleed size	188 mm x 276 mm
	Type	165 mm x 220 mm
1/2 page vertical	Trim size	273 mm x 102 mm
	Bleed size	279 mm x 108 mm
	Type	253 mm x 85 mm
1/3 page horizontal **	Trim size	80 mm x 174 mm
	Bleed size	-
	Type	80 mm x 174 mm
1/3 page horizontal DPS *	Trim size	90 mm x 414 mm
	Bleed size	93 mm x 426 mm
	Type	80 mm x 374 mm
1/3 page vertical	Trim size	273 mm x 72 mm
	Bleed size	279 mm x 78 mm
	Type	253 mm x 55 mm
1/6 page vertical †	Trim size	120 mm x 55 mm
	Bleed size	-
	Type	120 mm x 55 mm
Cameo	Trim size	75 mm x 55 mm
	Bleed size	-
	Type	75 mm x 55 mm

* Not available for PI.

† Available as nonbleed ad only, except when purchased as a spread.

‡ Available for PI only.